

**Diversified Advanced Education (DAE)**

NAIW (International)

NAIW (International) Use Only	
Process Date _____	
By _____	
Approved	Denied



**Application Form** *(Please type or print clearly)*

- New (include \$75 one-time fee)
- Renewal (include \$30 renewal fee if renewed prior to renewal date) *[An additional \$10 fee is charged for late renewals]*

**Candidate Information** (Name as it is to appear on certificate)

Name \_\_\_\_\_ Member ID: \_\_\_\_\_

Mailing Address \_\_\_\_\_ (Daytime Phone #) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Email \_\_\_\_\_ Home Phone \_\_\_\_\_

Employer \_\_\_\_\_ Work Phone \_\_\_\_\_

Local Association \_\_\_\_\_ Region \_\_\_\_\_

Member at Large    I obtained my CPIW/M Designation in \_\_\_\_\_

**Initial Requirements for the DAE Designation**

- Meet Education, NAIW (International) Program and Participation standards
- Complete NAIW (International)'s one hour or four hour Ethics program OR state certified Ethics program
- Hold CPIW/M Designation for minimum of three (3) years
- NAIW (International) dues must be paid for the fiscal year in which application is made

**Renewal Requirements for Designation** (must be renewed every five (5) years)

- Application for renewal must be made 60 days prior to five-year anniversary of conferment
- Pay \$30 renewal fee if renewed prior to your renewal date (An additional \$10 fee is charged for late renewals)
- Complete NAIW (International)'s one hour or four hour Ethics program, OR a state certified Ethics program
- NAIW membership must be continuous since CPIW/M conferment
- Meet Education, NAIW (International) Program and Participation standards during the past five years

➔ **NOTE:** Failure to re-certify will result in loss of use of the DAE designation.

**Professional Development Activity:**

**Ethics Requirement**

Completion of NAIW (International)'s one-hour or four hour Ethics course as a student or instructor—Course completion date: \_\_\_\_\_ **OR** a state certified Ethics course completed as a student or instructor (proof of completion must be submitted).

**Educational Requirements** (Need to complete only one of the following options)

25 hours of insurance **OR** continuing education **OR** professional development courses either as student or teacher; (List classes and number of hours including CE credit, if applicable). Date, location and instructor: \_\_\_\_\_

One class leading to an industry designation either as student or teacher. Date, location and instructor: \_\_\_\_\_

Write two 500 words or longer articles published outside of NAIW (International), **OR** write an NAIW (International) course approved by the Board of Directors, **OR** revise an NAIW (International) course, **OR** a white paper published for the industry. This work is on an individual basis. Anything qualifying for this section of the designation must have been done or published after July 1, 2001. You must agree to a disclaimer that your original article, course, or white paper has not been previously published on claims, property/casualty issues, life/health issues, education, networking, and legislation or risk management by other authors. Date, location and instructor: \_\_\_\_\_

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**PLUS** (check one)  Completion of one NAIW (International) course (approved as CPIW/M qualifier, see list below) not previously completed as student or teacher; **OR**  Re-completion of revised NAIW (International) course (approved as CPIW/M qualifier) as student or teacher **OR**  Completion of one 4-hour NAIW (International) course and six of the 30-minute I CAN! Series courses or the 2-hour Conflict Resolution course not previously completed as student or teacher.  
Date(s), location(s) and instructor(s):

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**PLUS** (check one)  Serve or Chair 2 Local Committees, **OR**  Hold one Local elected position; **OR**  Serve or Chair one Council, Regional or International Committee **AND** Attend any combination of two Council, Regional or International Conventions.

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**Type or Print** your name as you wish for it to appear on your certificate (include any previous designations that you would like to list):

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I CERTIFY THAT THE ABOVE STATEMENTS ARE COMPLETE AND TRUE AND ARE MADE IN FULL COMPLIANCE WITH THE CODE OF PROFESSIONAL ETHICS OF NAIW (INTERNATIONAL).

\_\_\_\_\_  
Signature of Applicant

\_\_\_\_\_  
Date

Send completed form, documentary evidence of educational requirements, and payment to: **NAIW (International)**  
**Attn. Education/DAE**  
**9343 E 95<sup>th</sup> Ct S**  
**Tulsa, OK 74133**

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### Approved CPIW/M Qualifiers:

The following individual courses, alone, will satisfy the NAIW (International) Educational Requirements for the CPIW/M/DAE Designations (for those joining on or after July 1, 1994).

Underwriting for Non-Underwriters	Rules of the Road	Mentors and Protégés	
Confidence While Communicating	Leadership Savvy	Advanced Communication Skills	Leadership Development
Local Association Leadership Training			

**OR** combine one of the following 4-hour NAIW (International) courses with any six courses from the I CAN! Series or the 2-hour Conflict Resolution Course

Let's Talk Coverage: A Case Study Approach to Homeowner's Insurance Coverage	Three Steps to E&O Risk Management
S.P.A.R.K. (Sales Proficiency and Relationship Knowledge)	Life and Health Insurance Basics
Professional Ethics – Not Just for Agents	

I CAN! Series courses:

Business As Un-Usual	E&O Hotspots	Ethics: Shades of Black & White	LTC: 101	New Math: Education IRAS	Personal Umbrella
Risk Management Process: An Overview	Tax Free Income: Roth IRAS	The Facts of "Life"	What's Up DOC?		Wheels of Misconception

All programs must be conducted as a class and will not be accepted as self study.

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