



## ACSR/NAIW SCHOLARSHIP PROGRAM

The Accredited Customer Service Representative program (ACSR) is a national industry certification program for the training of personal, commercial and life/health service representatives. Developed by the Independent Insurance Agents & Brokers of America, Inc. (IIABA) and American Institute for CPCU (AICPCU), this program provides intermediate level training in all aspects of agency operations, account development, errors and omissions, and technical insurance coverages.

**IIABA and AICPCU, to further promote and assist the independent insurance agencies' commitment to excellence, is pleased to award the following scholarships at the annual National Association of Insurance Woman (NAIW) convention.**

**Four full scholarships to take all classes online to earn the ACSR personal, commercial or life/health designation**

For the full scholarship winners, after completing all required courses, the winners will be permitted to use ACSR after their name and will receive a certificate suitable for framing.

**One scholarship to take one ACSR personal, commercial or life/health class**

The winning participant will select an ACSR class of their choice from a participating IIABA state association or through the Virtual University.

**The following eligibility criteria must be adhered to in order to qualify for the scholarship:**

- Candidate must be a current and active member of the National Association of Insurance Women.
- Candidate must work at an IIABA member agency.
- Candidate intends on completing and achieving the ACSR designation within three years or taking the ACSR class within one year.
- Candidate is currently employed full-time and has worked in the insurance industry for a minimum of one year.
- Candidate expects to continue their career for the next three years in the insurance industry.

NAIW and participating IIABA state associations will solicit candidates during the year using the ACSR/NAIW Scholarship Application. All applications must be postmarked no later than April 15, 2010. Any applications received after the deadline may be considered for the next scholarship period. All fully completed applications will be reviewed and the individual winners selected by the IIABA Virtual University Curriculum & Research Subcommittee.

Applications must be returned to:

IIABA

Attention: Education Department - ACSR/NAIW Scholarship

127 South Peyton Street

Alexandria, VA 22314

For more information on the ACSR program visit [www.independentagent.com](http://www.independentagent.com) or call 800-221-7917.

# ACSR/NAIW SCHOLARSHIP APPLICATION

## CANDIDATE INFORMATION

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**Name**

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**Agency**

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**Address**

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**City**

**State**

**Zip Code**

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**Phone**

**Email Address**

## INSURANCE EXPERIENCE

Please list all previous insurance positions.

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**Date**

**Employer & Address**

**Position**

## INSURANCE EDUCATION

Please list any previous education and designations earned, including seminars and workshops in the past two years.

## PROFESSIONAL ACTIVITIES

Please list any associations, societies, committees that you belong to, or any "rookie of the year" nominations or awards.



# ACSR/NAIW SCHOLARSHIP APPLICATION

## DESCRIBE HOW THE ACSR DESIGNATION WILL BENEFIT YOU

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## RECOMMENDATIONS OR A LETTER OF REFERENCE

Name

Relationship

Business Phone

## NAIW CONVENTION

I plan on attending the 2010 National Association of Insurance Women's National Convention

- Yes  
 No

Please note that it is not a requirement to attend the NAIW National Convention.  
Information about the 2010 event can be found at [www.naiw.org](http://www.naiw.org).

## CANDIDATE'S STATEMENT

I have made a commitment to further my insurance education and fully intend to meet all the Eligibility Criteria of the ACSR/NAIW Scholarship. I understand that any retakes of the ACSR class examinations are at my own expense and that all application information is subject to verification.

Signature

Date

***NO CANDIDATE WILL BE CONSIDERED UNLESS APPLICATION COMPLETED IN FULL AND ALL REQUESTED ITEMS ARE SUBMITTED. YOU MAY ATTACH ADDITIONAL PAGES (OR RESUME) IF MORE ROOM IS NEEDED TO RESPOND.***

## ADDRESS AND DEADLINE

Applications must be postmarked by April 15, 2010 and returned to:

IIABA  
Attention: Education Department - ACSR/NAIW Scholarship  
127 South Peyton Street  
Alexandria, VA 22314

## NOTIFICATION

Scholarship recipients will be notified via email and US Mail by May 1, 2010.